



South Pole Carbon Asset Management Ltd. sources, develops, manages and operates projects that reduce greenhouse gases. South Pole has offices in Zurich (head office), Bangkok, Beijing, Hanoi, Istanbul, Jakarta, Johannesburg, Mexico City, and Taichung (Taiwan).

South Pole is preparing for the post-Kyoto 2012 market which will see the entry of new sectors (such as aviation, forestry, REDD) and markets (such as the USA, Australia, Japan) and new market rules (such as pCDM). To support our efforts towards finding the new opportunities in the „CDM 2.0“, we are currently looking to recruit a highly motivated and dedicated:

## Business Developer/Analyst based in Bangkok, Thailand

South Pole offers a competitive salary, excellent benefits/boni related to your qualifications and experience. For ex-patriates, South Pole provides a work permit for Thailand.

### Duties

- Support our Chief Growth Officer with the identification, assessment and acquisition of new business opportunities.
- To support the global coordination and marketing of new business development initiatives between our global offices.

### Qualifications

- B.A. or M.A. in International Relations or Environmental Policy or MBA preferably with a focus on Climate Policy/Carbon Markets

### Experience & Skills

- 2 years plus work experience in analytical capacity in the private sector (consulting, finance, technology) ideally including at least 1 year of business development experience in carbon markets and hands-on experience with carbon credit origination/certification preferred.
- Excellent interpersonal and communication skills, ability to manage own work effectively and prioritise tasks, excellent organisational skills and attention to detail.
- Thai Nationals as well as expatriates are encouraged to apply.
- Work experience in Japan and Japanese language skills or US work-experience a plus.

If you are interested in joining a young and international team of entrepreneurs looking to make a difference to the world we would be happy to hear from you!

Please send your CV to: Ingo Puhl, Chief Growth Officer: [i.puhl@southpolecarbon.com](mailto:i.puhl@southpolecarbon.com)