



South Pole Carbon Asset Management Ltd. is a dynamic company working in the field of global climate change. We source, develop, manage and operate projects that reduce greenhouse gases with a strong focus on projects with Gold Standard quality. South Pole has offices in Zurich (head office), Bangkok, Beijing, Hanoi, Istanbul, Jakarta, Johannesburg, Mexico City, New Delhi, and Taipei (Taiwan). South Pole has one of the worldwide largest portfolios, if not the largest portfolio of high-quality voluntary emission reductions, originated in four continents.

Over time, an increasing number of private and public companies and institutions have decided to help protecting the climate and to engage in sustainable development, offsetting their emissions and supporting projects with a wide range of co-benefits.

In the attempt to further promote such environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated:

Sales Manager (100%), based in Zurich

In this role you will be responsible for:

- Acquisition of customers for voluntary emission reductions
- Negotiating terms and contracts
- Engaging in marketing of South Pole projects, and communicating their sustainability benefits to potential buyers

Your profile

- A dynamic, hard-working mentality and a desire to be involved in a fast-paced environment
- Good knowledge of the carbon markets, with a focus on the voluntary carbon markets
- Good knowledge of sustainability-related issues
- B.A. or M.A. in environmental studies, preferably with a focus on Climate Policy/Carbon Markets. Some work experience in carbon markets and sustainability-related issues is a plus
- Sales background is a plus
- Excellent interpersonal and communication skills, ability to manage own work effectively and prioritize tasks, excellent organizational skills and attention to detail
- Fluent in German and English

South Pole offers a competitive salary and excellent benefits/boni related to your qualifications and experience. If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you!

Please send your application to Giulia Gervasoni, Head of Sales: g.gervasoni@southpolecarbon.com